



# Profitable Grazing Systems (PGS)

Angela Hammond  
Project Manager – Profitable Grazing Systems  
Meat & Livestock Australia



# Profitable Grazing Systems supports practice change by matching:

Small groups of producers who want to improve their whole-farm performance



+

Coaches who share their knowledge, skills and experience

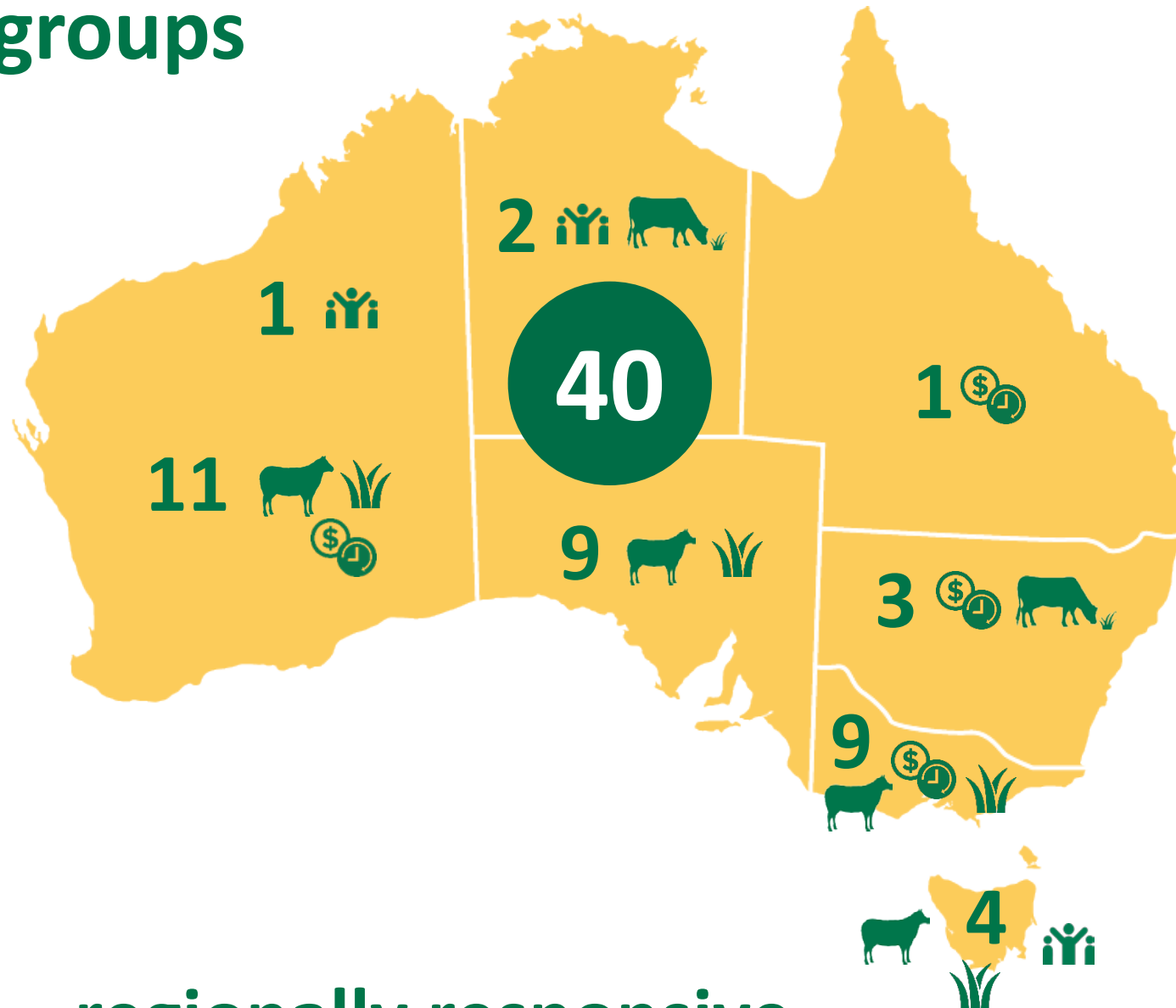






+

Practical and relevant training packages



# PGS groups



- 
**Feedbase**
  - Pasture Principles
  - Grazing Matcher
  - Diverse Feedbase
- 
**Repro & genetics**
  - Lifting Lamb Survival
  - Benchmarking for Profit
  - Heifers for Profit
- 
**Business**
  - Business Principles
  - Farming Smarter
  - Grazing Matcher
- 
**People**
  - Power of Engagement
  - Practical Leader
- 
**Value chain**
  - Lean Meat Yield (pilot)

PGS – regionally responsive



# PGS: Supports Deliverers



## Managing Processes

- Monitoring and evaluation
- Funding contribution
- Feeder activities



## Building skills

- Professional development
  - Mentoring
- Off-the-shelf training packages



## Promoting the value

- Value proposition
- Case studies
- Integrated communications

**MLA supports deliverers with all three**

# Decisions to optimise investment in fertiliser and soil ameliorants

Developer: Cam Nicholson

## Key Learning Outcomes:

1. Ability to determine response to fertiliser for individual paddocks by taking into account:

- species
- current utilisation
- grazing method
- soil test results



2. Ability to prioritise fertiliser investment

**Training Structure:** Three practical workshop sessions plus 3 hrs individual

**PGS - providing an effective & flexible delivery platform**



# Runs on the board - deliverer



“Being able to support producers through the process of applying and adapting best practice management on-property is a very satisfying and rewarding process.

Seeing producers make positive changes in their business is as much a reward for you as it is for them.”

**Jill Alexander, Qld**

**ahammond@mla.com.au**





# Thankyou Profitable Grazing Systems (PGS)

Angela Hammond  
[ahammond@mla.com.au](mailto:ahammond@mla.com.au)  
Phone: 0402 921 929

