

President's Report

Onbehalf of the APEN Board of Directors, I am delighted to report that the 2024/25 financial year was a productive one for APEN. Ongoing volunteer support from the APEN Directors has overseen the delivery of a carefully selected set of services to APEN members. I would like to recognise both the current and past Board Directors that supported APEN in the 2024/25 year including Nicole Sallur, Roy Murray Prior, Olivia Weatherburn, Olive Hood, Salman Quddus, Salman Sarwar, Felicity McIntosh, Pat Hamilton, Peter Long. Simon Sankey, Sohail Mazhar and Anthony Kachenko. Their dedication to the service of APEN around their many other commitments is recognised with an average of 83% attendance at Board meetings in this year.

The loss of Directors with either extensive organisational experience or those performing key roles is an ongoing threat to corporate APEN knowledge and the effective governance of the organisation. The 2024/25 year saw the APEN Board farewell the Directors Pat Hamilton, Peter Long and Anthony Kachenko who had fulfilled their maximum six-year terms on the Board and prepare to farewell Roy Murray Prior at the 2025 AGM. We also farewelled Simon Sankey and Sohail Mazhar due to competing work commitments. The Board continues to actively manage this transition to avoid serious impacts and sincerely thank all those volunteering to support the extension profession through APEN. The Association Specialists continue to provide a high level of secretariat and governance services to support both APEN and the Board. This has included services including monthly finance, TAS management, communications and membership reports plus ad-hoc support with meeting and event management.

President's Report

FROM JULY TO NOVEMBER 2024, THE BOARD FOCUSED UPON:

- Piloting regional Road Shows in late 2024 and early 2025
- A face-to-face meeting of the Board and Regional coordinators in Brisbane ir Nov 24
- Board succession planning to ensure good leadership and delegation to the Committees of the Board, especially given the anticipated loss of two long standing Board members
- 2025 Conference planning
- Planning for website and logo updates
- · Review of the APEN Constitution
- · A change of the selected APEN auditor
- Planning a mentoring program for 2025
- Preparing the process for the annual Board evaluation

FROM JANUARY TO JUNE 2025, THE BOARD FOCUSED UPON:

- Reviewing the Board evaluation results and new Board member induction
- Refresh of the 2024 APEN Strategic Plan and setting the 2025 daily calendar of events
- Review of APEN Partnership agreements dropping one and picking up another
- Planning the use of APEN Conversations to maintain the networking opportunities for members
- · Create email signature blocks to promote the conference
- Kick off the mentoring program for 2025
- · Review the Chart of Accounts to improve financial reporting
- · 2025 conference planning
- · Review of APEN social media strategy using LinkedIn and facebook
- · A merger of eBulletin and ExtensionNet communication initiatives

President's Report.

I would like to make a special mention of the stellar work by the conference committee headed up by Caroline Coppo and Beck Burgess who showcased the fantastic array of innovation happening in our profession at the 2025 APEN International Conference, Tech plus Extension, A Powerful Partnership for Change. I continue to deeply respect the dedication that the APEN Directors bring to their role, stepping up to pay it forward to support the profession of extension. I would especially like to express my sincere thanks to Roy Murray-Prior who will both step down from the Board at the November AGM. Roy has served the maximum six years as Director, as well as filling the role of Treasurer and Chair of the Governance Committee over the past two years. I certainly hope to continue to engage his commitment to APEN through a continuing role on one of the Board Committees. I would also like to recognise the team of Regional Coordinators and volunteers, who work with the Board in organising our activities, as we learn from the past, appreciate the present, and grow a dynamic future in our vibrant extension community network.



Noel Ainsworth

APEN President

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Regional Activities Committee

Chair:

Dr Pat Hamilton

Regional Coordinators (RCs):

Lauren Thornton (NT), Sue Street (NSW), Callen Thompson (NSW)
Caroline Coppo (N-Qld), Tim Bradley (S-Qld); Sandy Gunter (SA); Ossie
Lang (Tas), Sarah Thompson (Vic);
Karen Smith (WA), Robin BarkerGilbert (NZ)

THE RAC'S PURPOSE:

- Sustain a strong network across Australia and New Zealand by connecting members to each other and to the organisation through various mechanisms. Create
- opportunities for members to interact online and/or face-to- face through sharing and promoting extension knowledge and skills.
- Support APEN's strategy by ensuring the Board is kept informed of regional issues.

Wefarewelled three RCs during the year: Sarah Hain (NT), Noel Ainsworth (SQLD, now the President) and Robin Barker-Gilbert (NZ)). Sarah and Robin were a source of strength and we miss their input. APEN recognises that the efforts of RCs wax and wane according to what else is going on in their lives, both personally and professionally. We wish them a future full of challenges and rewards. We are fortunate to welcome Lauren Thornton (NT) and Tim Bradley (S-Qld) to the team. Recruitment for NZ RCs is ongoing.



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Regional Activities

ASATEAM, THERCS HAVE:

- Met online five timesthisyear, including, a planning meeting in February, facilitated by a past Director, Jeanette Gellard. We appreciate Jeanette's skills for widening our insights and strengthening our team spirit.
- Organised six APEN Conversations sessions Thanks to Sandy Gunter for her coordination and the RCs (Callen, Ossie and Sarah) for their facilitation and Denise Bewsell and Jeanette Gellard sharing their experiences. The interest and attendance from members are impressive.
- Promoted and participated in the APEN Conference, on the conference committee, chaired sessions, and presented at workshops. Many of the RC team were fortunate to catch up at an enjoyable lunch. A first face-to-face meeting with this group – provided a strong bonding time.
- In the process of restoring the very successful Roadshow with a different format, under the coordination of Sarah Thompson. It is exciting to be a part of these activities.

The team continually surprises me with their ideas and enthusiasm and I am humbled by their willingness to take on new responsibilities and support each other in time of need. We bounce off each other, learn, work collaboratively, and send our recommendations to the Board – all to engage, connect, network, and encourage our members to extend the world of professional extension.



"I AM PRIVILEGED TO WORK WITH SUCH A DYNAMIC TEAM."

> Dr Pat Hamilton Regional Activities Chair

Treasurer's Report 06

There was no audit this year because it was not a conference year. As a result of this not being a conference year and due to expenditure on preparations for this year's conference and a meeting of the APEN Board and Regional Coordinators, APEN Ltd experienced a decline in it financial position this year. Total Assets declined from \$300,727 to \$241,168 and Total Equity from \$266,698 to \$207,584. Major sources of income were from membership fees and workshops. These additional activities over the last couple of years have broadened our income sources and provided additional services to our members.

The Directors of the registered entity (APEN Ltd.) declare that, in the Directors' opinion:

- 1) The financial statements as set out in the attached Finance Report on 30 June 2025, are in accordance with the Australian Charities and Not-for-profits Commission Act 2012 and:
- a) comply with Australian Accounting Standards
- b) give a true and fair view of the financial position of the registered entity at 30 June 2025 and of its performance for the year ended on that date.
- 2) There are reasonable grounds to believe that the registered entity will be able to pay its debts as and when they become due and payable.

This declaration is provided in accordance with subs 60.15(2) of the Australian Charities and Not-for-profits Commission Regulation 2013.

Dr Roy Murray - Prior
APEN Treasurer
Governance and Strategy Committee Chair

Governance & Strategy Committee

Thisyearthe Governance Committee has acceptedthe resignation of the previous auditorand appointed Tinworth Chartered Accountants as the new auditors for next year. We have continued to revise and monitor budget projections of our financial position. A major focus for the year has been have a revised APEN Constitution submitted to the AGM, which was accepted and to develop and update APEN Policies. Revised policies that were accepted by the Board during the year include: Terms of Reference; Letters of Support Policy, Duty of Solvency Policy, and Conflict of Interest Policy. Policies that have also been developed and accepted so far this financial year include: APEN Code of Conduct, Risk Management Policy, Procurement Policy, Advertising Policy and Chair and Director Evaluation Policy.

Chair:

Dr Roy Murray - Prior

Committee: Noel Ainsworth, Peter Long, Muhammad Sohail Mazhar, Olivia Weatherburn, Simon Sankey



APART FROM MONITORING OUR FINANCIAL POSITION, OUR PRIORITIES FOR NEXT YEAR ARE TO:

- Continue the revision of the APEN policies in order of priority.
- · Monitor board succession.

Communications Committee

Chair:

Nicole Sallur

Committee:

Pat Hamilton, Graham Harris, Keely Kovacevic, Caroline Coppo, Emma Tilley, Lauren Thornton. Noel Ainsworth (President) and Roy Murray-Prior (Treasurer) as ex officio members.



The Communications Committee plays a key leadership role in advancing APEN's communication initiatives. Over the 2024-2025 financial year, the Committee continued its commitment to engaging members and broadening APEN's reach.

Engagement and Communication Highlights

Throughout the year, the Communications Committee delivered several key communication activities, including:

- Monthly eBulletin: Published monthly, the eBulletin provided members with updates on APEN activities, extension best practices, upcoming events, and professional opportunities. During this period, ExtensionNet was integrated into the eBulletin, consolidating communication channels for improved efficiency.
- Social Media: Regular posts on Facebook and LinkedIn extended APEN's reach to diverse audiences, fostering broader engagement with the extension community.
- Website Updates: The APEN website was regularly updated with new information for members.

Planning for the Future

The committee began preparations for the 2025 biennial member survey, scheduled for delivery in the 2025-2026 financial year. This important initiative will gather member feedback to inform and enhance APEN's services.

Communications Committee

Ongoing Initiatives

Building on work initiated in the previous year, the Committee continued to focus on two major projects:

- Website Review and Update: Efforts to improve the website's functionality and user experience remain a priority.
- Branding Enhancement: The Committee is refining APEN's branding to ensure a consistent and professional identity across all platforms.

Staffing Transition

In 2024-2025, Communications Coordinator Alice Long commenced maternity leave. Jo Palmer stepped into the role, ensuring the Committee's activities continued seamlessly and effectively.

Welcoming New Members

The Committee remains open to welcoming new members to contribute fresh perspectives and ideas.

The Communications Committee is proud of its achievements over the past year and looks forward to continuing its work in delivering high-quality communication to support APEN's mission.

Nicole Sallur Communications Committee Chair

Business Development Committee

The Business Development Committee (BDC) had a productive year, focusing on income generation and advocacy to support APEN's objectives.

Key income generation tasks included

- · Refining the Business Supporter arrangements for <30 and >30 members, which successfully maintained higher membership numbers during non-conference years. Efforts were made to ensure that Regional Coordinators also has access to this member information.
- · Enhancing conference sponsorship strategies, including identifying and approaching potential sponsors and developing tailored sponsorship packages for 2025. Additionally, the committee explored opportunities for sponsorship of other events, such as roadshows, to ensure the sponsorship packages complemented the business supporter and partnership arrangements.
- · The Committee reaffirmed the need to offer support so that most APEN services can be run as close to cost neutral as possible with particular attention being paid to Roadshows, mentoring and ExtensionChat.

Key advocacy tasks included

- · Build upon the success of the 2023 Award winners.
- In preparation for the 2025 APEN Awards, the committee emphasised the importance of advocacy impacts alongside personal benefits for award recipients. Members reviewed the process for application assessment to ensure an independent perspective and contributed to the development of criteria for success.
- Review the existing APEN Partnership arrangements plus refining what APEN wants from these arrangements.



Business Development Committee

The BDC reviewed its terms of reference for consistency with the other APEN Board committees. The BDC also prioritised recruitment to address its limited membership for quarterly meetings. Efforts included identifying potential new members, to enhance the committee's capacity. Strategic discussions were held to align the committee's activities

with APEN's broader goals, including income generation and advocacy initiatives. Throughout the year, the committee was supported by dedicated members, including Noel Ainsworth (Chair), Mariah Maughan, Karen Smith, Simon Sankey, and Roy Murray-Prior (Standing Invitee). Their contributions ensured the successful implementation of initiatives and the development of actionable plans.

Looking ahead, the BDC aims to build on its achievements by strengthening partnerships,

increasing sponsorship opportunities, and enhancing its advocacy efforts. The committee remains committed to supporting APEN's mission and delivering value to its members. This summary reflects the collaborative efforts and strategic focus of the BDC, ensuring its continued contribution to APEN's success.





Finance Report

Australasia-Pacific Extension Network Limited ABN 81 760 842 687 For the year ended 30 June 2025

Profit and Loss

Australasia-Pacific Extension Network Limited For the year ended 30 June 2025

	2025	2024	YEAR TO DATE
rading Income			
Conference Income:Registrations	-	206,056	
Conference Income:Sponsorship	(84,437)	73,407	(84,437)
Conference Income:Sponsorship:APEN Award	(3,600)	-	(3,600)
Conference Income:Sponsorship:Friends of Conference	(1,500)	-	(1,500)
Conference Income:Sponsorship:Gold	(12,000)		(12,000)
Conference Income:Sponsorship:Morning/Afternoon tea break	(1,000)		(1,000)
Conference Income:Sponsorship:Silver	(25,000)		(25,000)
Conference Income:Sponsorship:Welcome function	(2,500)		(2,500)
Conference: Sponsorship	146,037		146,037
Event: Mentoring	5,516	-	5,516
Events: other		8,250	
Events: Roadshow	10,374	-	10,374
Membership Fees:2018/2019 Membership	(2,894)		(2,894)
Membership Fees:2019/2020 - Ordinary	(1,784)		(1,784)
Membership Fees:2019/2020 - Student	(50)		(50)
Membership Fees:2020/2021 - Ordinary	(22,778)		(22,778)
Membership Fees:2020/2021 - Retiree	263		263
Membership Fees:2021/2022 - ordinary membership	(9,624)		(9,624)
Membership Fees:2021/2022 Retiree membership	493		493
Membership Fees:2021/2022 Student membership	(275)		(275)
Membership Fees:2022/2023 Ordinary membership	(20,144)		(20,144)
Membership Fees:New - Ordinary	(1,636)		(1,636)
Membership Fees:New - Student membership	(53)	-	(53)
Membership: Business 30+	8,074	3,166	8,074
Membership: Ordinary	96,951	40,781	96,951
Membership: Professional	107		107
Membership: Retiree	(756)		(756)
Membership: Student	1,060		1,060
Miscellaneous Income	472		472
Regional Event Support	(2,977)	-	(2,977)
Uncategorised Income	(472)	-	(472)
Total Trading Income	75,868	331,659	75,868
ross Profit	75,868	331,659	75,868
ther Income			
Interest earned	(3)	-	(3)
Interest income	7,100	6,756	7,100
Interest: Accounts	(108)	1	(108)
Interest: Term Deposits	(256)	-	(256)
Total Other Income	6,734	6,757	6,734

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eWay fees (860) - (866) ExtensionNet (1,200) - (1,200) IT Expense/Support/Maintenance 150 - 15 Journal (931) - (933) Management fee 53,973 47,741 53,973 Meetings: Board 1,837 3,443 1,83 Meetings: Board, RCs, Committees 16,662 1,800 16,66 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Wonthly disbursement fee (2,692) (789) (2,692) Subscription: Miscellaneous 1,247 1,286 1,245 Subscription: Software 1,256 - 1,266 Subscription: Software	Event: Webinar	2,555	500	2,555
ExtensionNet (1,200) - (1,200) IT Expense/Support/Maintenance 150 - 15 Journal (931) - (93) Management fee 53,973 47,741 53,973 Meetings: Board 1,837 3,443 1,83 Meetings: Board, RCs, Committees 16,662 1,800 16,66 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,588) (1,589) - (1,588) Merchant fee 2,591 - (2,59 2,45 - (2,45 Publication costs 3,339 - (3,33) 3,33 - (3,20) - (2,45	Events: Workships	2,684	275	2,684
IT Expense/Support/Maintenance 150 - 151 Journal (931) - (931) Management fee 53,973 47,741 53,973 Meetings: Board 1,837 3,443 1,837 Meetings: Board, RCs, Committees 16,662 1,800 16,666 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book: Postage (1,208) - (1,200) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 <	eWay fees	(860)		(860)
Journal (931) - (931) Management fee 53,973 47,741 53,973 Meetings: Board 1,837 3,443 1,837 Meetings: Board, RCs, Committees 16,662 1,800 16,666 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) - (1,589) Merchant fee 2,591 - 2,59 - 2,59 Miscellaneous 2,450 - 2,45 - 2,45 Publication costs 3,339 - 3,33 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book: Postage (1,208) - (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 1,562 Website: Registration/Domain/Email 36 1,189	ExtensionNet	(1,200)		(1,200)
Management fee 53,973 47,741 53,973 Meetings: Board 1,837 3,443 1,83 Meetings: Board, RCs, Committees 16,662 1,800 16,66 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book: Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,244 Subscription: Software 1,562 - 1,560 Website: Registration/Domain/Email 36 1,189 3 Website: Secretariat Costs (127) - (1	IT Expense/Support/Maintenance	150		150
Meetings: Board 1,837 3,443 1,83 Meetings: Board, RCs, Committees 16,662 1,800 16,66 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127)	Journal	(931)		(931)
Meetings: Board, RCs, Committees 16,662 1,800 16,662 Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 <td< td=""><td>Management fee</td><td>53,973</td><td>47,741</td><td>53,973</td></td<>	Management fee	53,973	47,741	53,973
Membership Database Costs (3,583) 1,776 (3,583) Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book: Postage (1,208) - (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,716	Meetings: Board	1,837	3,443	1,837
Mentoring Scheme costs (1,589) - (1,589) Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book: Postage (1,208) - (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Secretariat Costs (127) - (127) - (127) Total Operating Expenses 141,716 258,246 141,716	Meetings: Board, RCs, Committees	16,662	1,800	16,662
Merchant fee 2,591 - 2,59 Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,716	Membership Database Costs	(3,583)	1,776	(3,583)
Miscellaneous 2,450 - 2,45 Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Mentoring Scheme costs	(1,589)		(1,589)
Publication costs 3,339 - 3,33 Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Merchant fee	2,591	-	2,591
Secretariat: BAS Return 1,336 1,763 1,33 Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Miscellaneous	2,450	-	2,450
Secretariat: Communications consultant 17,670 14,640 17,67 Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Publication costs	3,339	-	3,339
Secretariat: Monthly disbursement fee (2,692) (789) (2,692) Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Secretariat: BAS Return	1,336	1,763	1,336
Shaping Change Book:Postage (1,208) - (1,208) Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,562 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,716	Secretariat: Communications consultant	17,670	14,640	17,670
Subscription: Miscellaneous 1,247 1,286 1,24 Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Secretariat: Monthly disbursement fee	(2,692)	(789)	(2,692)
Subscription: Software 1,562 - 1,56 Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 87 Website: Secretariat Costs (127) - (127) - (127) Total Operating Expenses 141,716 258,246 141,711	Shaping Change Book:Postage	(1,208)	-	(1,208)
Website: Registration/Domain/Email 36 1,189 3 Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,71	Subscription: Miscellaneous	1,247	1,286	1,247
Website: Updating 879 - 87 Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,71	Subscription: Software	1,562	-	1,562
Website: Secretariat Costs (127) - (127) Total Operating Expenses 141,716 258,246 141,71	Website: Registration/Domain/Email	36	1,189	36
Total Operating Expenses 141,716 258,246 141,71	Website: Updating	879		879
Total Operating Expenses 141,716 258,246 141,71		(127)		(127)
let Profit (59.115) 80.171 (59.115)	Total Operating Expenses		258,246	141,716
	let Profit	(59,115)	80.171	(59,115)

Profit & Loss vs Budget

Australasia-Pacific Extension Network Limited For the year ended 30 June 2025

of the year ended 30 Julie 2023	1 JUL - 30 JUNE 2025 ACTUAL	YTD BUDGET	VARIANCE	VARIANCE %
rading Income				
Conference Income:Sponsorship	(84,437)	-	(84,437) 🔱	
Conference Income:Sponsorship:APEN Award	(3,600)	-	(3,600) 👃	
Conference: Sponsorship	146,037	-	146,037 🛧	
Conference Income:Sponsorship:Friends of Conference	(1,500)	-	(1,500) 👃	
Conference Income:Sponsorship:Gold	(12,000)	-	(12,000) 🔱	
Conference Income:Sponsorship:Morning/Afternoon tea break	(1,000)	-	(1,000) 👃	
Conference Income:Sponsorship:Silver	(25,000)	-	(25,000) 👃	
Conference Income:Sponsorship:Welcome function	(2,500)	-	(2,500) 👃	
Events: Roadshow	10,374	-	10,374 🛧	
Membership: Ordinary	96,951	3,790	93,161 🛧	2,458%
Membership: Retiree	(756)	-	(756) 👃	
Membership Fees:2018/2019 Membership	(2,894)	-	(2,894) 👃	
Membership Fees: 2019/2020 - Ordinary	(1,784)	-	(1,784) 👃	
Membership Fees: 2019/2020 - Student	(50)	-	(50) 👃	
Membership Fees:2020/2021 - Ordinary	(22,778)	-	(22,778) 👃	
Membership Fees:2020/2021 - Retiree	263	-	263 🛧	
Membership: Student	1,060	-	1,060 ↑	
Membership Fees:2021/2022 - ordinary membership	(9,624)	-	(9,624) 🔱	
Membership Fees:2021/2022 Retiree membership	493	-	493 🛧	
Membership Fees:2021/2022 Student membership	(275)	-	(275) 👃	
Membership Fees: 2022/2023 Ordinary membership	(20,144)	-	(20,144) 👃	
Membership: Professional	107	4,272	(4,165) 🔱	-97%
Membership: Business 30+	8,074	6,300	1,774	28%
Membership Fees:New - Ordinary	(1,636)	30,480	(32,116) 👃	-105%
Membership Fees:New - Student membership	(53)	128	(181) 👃	-141%
Event: Mentoring	5,516	-	5,516 🛧	
Miscellaneous Income	472	-	472 🛧	
Regional Event Support	(2,977)	-	(2,977) 🔱	
Events: other	-	8,500	(8,500) 👃	-100%

	1 JUL - 30 JUNE 2025 ACTUAL	YTD BUDGET	VARIANCE	VARIANCE %
Uncategorised Income	(472)	-	(472) 🔱	
Total Trading Income	75,868	53,470	22,398	42%
Gross Profit	75,868	53,470	22,398	42%
Other Income				
Interest earned	(3)	-	(3) 🔱	
Interest: Accounts	(108)	5	(113) 🔱	-2,258% 🔱
Interest: Term Deposits	(256)	3,804	(4,060) 🔱	-107% 🔱
Interest income	7,100	-	7,100 个	
Total Other Income	6,734	3,809	2,925	77%
Operating Expenses				
Miscellaneous	2,450	-	2,450 🛧	
Subscription: Software	1,562	312	1,250 🔨	401%
Admin: AGM	-	1,560	(1,560) 🕹	-100% 🗸
APEN Award	1,250	-	1,250 🛧	
Audit Fees	-	2,496	(2,496) 🔱	-100% 🗸
Bank charges and fees	1,219	860	359 🛧	42% ↑
Bank charges and fees:BPoint Merchant fee - 8958	(481)	-	(481) 👃	
Merchant fee	2,591	200	2,391 🛧	1,195% ↑
Secretariat: BAS Return	1,336	1,400	(64) 👃	-5% ↓
Secretariat: Communications consultant	17,670	15,360	2,310 🛧	15% 🕇
Conference Expenses: Management fee	7,957	-	7,957 🛧	
Conference Expenses: Secretariat	4,000	-	4,000 🛧	
Conference Expenses: Refunds	187	-	187 🛧	
Conference Expenses: Venue	22,910	-	22,910 🛧	
Event: Workshops	-	6,200	(6,200) 👃	-100% 🗸
Event: Roadshow	4,204	-	4,204 🛧	
Events: Workships	2,684	500	2,184 🛧	437%
eWay fees	(860)	-	(860) 👃	
ExtensionNet	(1,200)	200	(1,400) 👃	-700% 🗸
Admin: Insurance	1,820	2,080	(260) 🕹	-12% 🗸
IT Support	-	1,750	(1,750) 👃	-100% ↓

	1 JUL - 30 JUNE 2025 ACTUAL	YTD BUDGET	VARIAN	ICE	VARIANCE %
Admin: Legal & professional	-	1,500	(1,500)	+	-100% ↓
Meetings: Board, RCs, Committees	16,662	1,800	14,862	1	826% 1
Meetings - Committees	-	28,000	(28,000)	ψ.	-100% 🗸
Meetings - Zoom	-	400	(400)	+	-100% 🗸
Membership Database Costs	(3,583)	2,000	(5,583)	+	-279% 🗸
Mentoring Scheme costs	(1,589)	-	(1,589)	ψ.	
Secretariat: Monthly disbursement fee	(2,692)	-	(2,692)	Ψ.	
ASIC Fees	1,870	1,768	102	↑	6% 🕇
Shaping Change Book:Postage	(1,208)	-	(1,208)	ψ.	
Publication costs	3,339	-	3,339	1	
Subscription: Miscellaneous	1,247	1,300	(53)	ψ.	-4% 🗸
Management fee	53,973	43,260	10,713	↑	25% 🕇
Meetings: Board	1,837	-	1,837	↑	
Webinars - APEN	-	3,000	(3,000)	+	-100% 🗸
Event: Webinar	2,555	-	2,555	↑	
Website: Updating	879	-	879	↑	
Website: Registration/Domain/Email	36	850	(814)	ψ.	-96% 🗸
Website:Secretariat Costs	(127)	4,000	(4,127)	ψ.	-103% 🗸
IT Expense/Support/Maintenance	150	-	150	↑	
Total Operating Expenses	141,716	120,996	20,720		17%
let Profit	(59,115)	(63,717)	4,602		7%

Balance Sheet

Australasia-Pacific Extension Network Limited As at 30 June 2025

AS at 30 June 2025	30 JUNE 2025	30 JUNE 2024
	30 JUNE 2023	30 JUNE 2024
ssets		
Bank		
Online Saver Account (3257)	62,652	102,224
Term Deposit (0997)	129,299	123,553
Term Deposit (7317)	13,401	12,842
Transaction Account (8693)	16,899	62,109
Total Bank	222,251	300,727
Current Assets		
Accounts Receivable (A/R)	18,917	
Total Current Assets	18,917	
Total Assets	241,168	300,727
iabilities		
Current Liabilities		
Accounts Payable (A/P)	1,265	5,682
Accrual	5,532	2,350
Conversion clearing account	(3)	(3)
GST	313	1,408
Membership income inadvance	26,477	24,592
Total Current Liabilities	33,584	34,029
Total Liabilities	33,584	34,029
Net Assets	207,584	266,698
Equity		
BAS Suspense Account	194	194
Current Year Earnings	(59,115)	80,171
Opening balance equity	115,009	115,009
Retained Earnings	151,495	71,324
Total Equity	207,584	266,698

Aged Receivables Summary

Australasia-Pacific Extension Network Limited

As at 30 June 2025

Ageing by due date

CONTACT	CURRENT	<1 MONTH	1 MONTH	2 MONTHS	3 MONTHS	OLDER	TOTAL
AgiFutures Australia	17,600	-	-	-		-	17,600
QFF - Queensland Farmers Federation	1,317	-	-	-	-	-	1,317
Total	18,917						18,917
Percentage of total				-		-	-

Aged Payables Summary

Australasia-Pacific Extension Network Limited As at 30 June 2025 Ageing by due date

CONTACT	CURRENT	<1 MONTH	1 MONTH	2 MONTHS	3 MONTHS	OLDER	TOTAL
Aged Payables							
Creative Management Services - Conf			-		-	(110)	(110)
Dept Primary Industry & Resources	-	-	-	-	-	-	-
Evans K	-	-	-	-	-	110	110
Portable Systems Pty Ltd	165	-	-	-		-	165
The Association Specialists	-	-	1,100	-	-	-	1,100
Total Aged Payables	165	-	1,100	-	-	-	1,265
Total	165		1,100			-	1,265
Percentage of total		-			-		

