APEN proudly presents the 2018 Roadshow



In association with **Greg Mills**, GoAhead Business Solutions

Build confidence in a workshop environment where we'll share success strategies and learn foundational and current extension methodologies.



How the brain processes information & how this understanding can be used to increase the uptake of information by your target audience and improve personal professional performance



The strategies for professional sharing, networking & mentoring that maximise extension results



The pain/pleasure complex & how this impacts on your target audiences' responses



The application of social licence & values based messaging concepts to enhancing audience engagement, and how to use this to embrace non-traditional market segments



The "WIIFM or WOFTAM" framework for designing extension activities



Key tools (eg, Plickers, market segmentation, mind mapping etc) that can enhance extension delivery & targeting



Utilising Success Measures and Active Actions to drive extension outcomes



## Tips, Tricks, & a little bit of





Extension Magic

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# The Important Details

#### When?

#### Wednesday 31 October 2018

Registration 8.30 am. Workshop finishes at 4.30 pm Local organiser: Wendy Thorsborne 0474 879 935

#### Where?

Sugar Country Motor Inn, 220 Bourbong Street, Bundaberg Central Qld 4670

Are you involved in Extension affecting the GBR? Contact Wendy for a possible discount.

#### How Much?

Workshop includes handbook and participants list. Lunch, morning /afternoon tea included

APEN members: \$330 incl GST

Workshop + membership: \$429 incl GST

Others: \$480 incl GST Full-time students half price

### Sign me up!

Go to <a href="www.apen.org.au/Roadshow">www.apen.org.au/Roadshow</a> and click on the Bundaberg workshop RegOnline link.