

APEN proudly presents the 2018 Roadshow



Tips, Tricks, & a little bit of *Extension Magic*

In association with **Greg Mills**,
GoAhead Business Solutions

Build confidence in a workshop environment where we'll share success strategies and learn foundational and current extension methodologies.



How the brain processes information & how this understanding can be used to increase the uptake of information by your target audience and improve personal professional performance



The pain/pleasure complex & how this impacts on your target audiences' responses



The "WIIFM or WOFTAM" framework for designing extension activities



The strategies for professional sharing, networking & mentoring that maximise extension results



The application of social licence & values based messaging concepts to enhancing audience engagement, and how to use this to embrace non-traditional market segments



Key tools (eg, Plickers, market segmentation, mind mapping etc) that can enhance extension delivery & targeting



Utilising Success Measures and Active Actions to drive extension outcomes



Extending
Horizons

Tips, Tricks,
&
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Extension Magic

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The Important Details

When?

Wednesday 15th August 2018

Registration 8.30 am. Workshop finishes at 4.30 pm

Local organiser: Jacob Betros, 0438 756 481

Where?

Ground Floor Conference Room – John England Building. **Berrimah Farm**, 24/26 Makagon Road, Berrimah NT

How Much?

Workshop includes handbook and participants list.

Lunch, morning /afternoon tea included

APEN members: \$330 incl GST

Workshop + membership: \$429 incl GST

Others: \$480 incl GST

Sign me up!

Go to www.apen.org.au/Roadshow and click on the Darwin workshop RegOnline link.